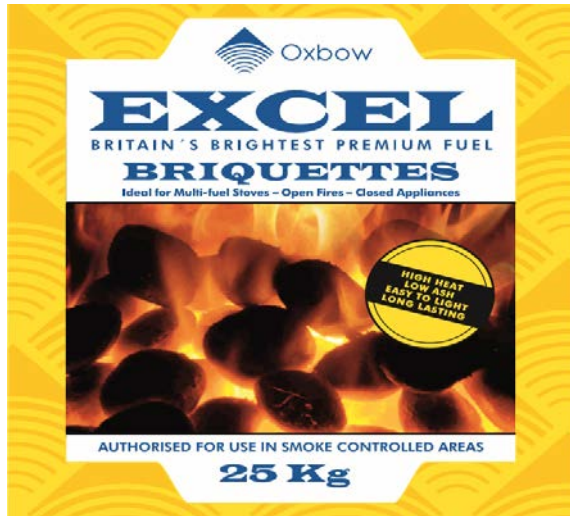




**APPROVED SMOKELESS BRIQUETTES**



Excel is a fully approved briquette which is authorised for use in smoke control areas as well as being officially recognised by HETAS, the official body authorised by government to approve stoves and fuels. Suitable for open fires, multi fuel stoves and closed appliances with high heat output, low ash content, easy lighting, and controllability Excel is a versatile fuel that has been an established favourite in the market place for over 20 years.



Originally designed for use as a stove (closed appliance) fuel many customers have also found that it can also be used effectively on the open fire as well. It too is authorised for use in smoke control zones and is HETAS approved for both open fires and closed appliances. It has a fast growing band of followers as coal merchants throughout the country latch on to the benefits of stocking Newheat. Consistent positive feedback from consumers about its low ash content being a regular comment.

**HIGH QUALITY BRIQUETTES**



Glow offers all the burning characteristics of Excel but at a much reduced price. In an effort to produce a high quality fuel at competitive prices, Oxbow has sought to replicate Excel but without seeking approval from HETAS or meeting the needs of smoke control legislation, both of which considerably add to the cost of production. This has allowed many consumers of Glow, who aren't hamstrung by the requirements of living inside a smoke control zone, to burn a high performing, low ash product at very competitive prices.



Produced to provide the market with as economical a fuel as possible, the price and the burning characteristics of Red have proved to be hugely popular. As with Glow, this is NOT a fuel which is approved by HETAS or for use in smoke control zones. However, it would be a mistake to confuse its economical pricing with lack of performance. Once again this a very effective high heat, low ash ovoid that contains a small amount of traditional house coal which helps to assist with its easy lighting nature and attractive flame pattern. Our biggest selling fuel by some distance and virtually an overnight success story.